



Development Advisor– MobilePack™

Aurora, IL

Your Role:

Fundraise for Feed My Starving Children's (FMSC) MobilePack™ program by building and strengthening relationships, soliciting and contracting with individuals, churches, corporations and organizations to host and fully fund MobilePack™ events. Meet Development incentive plan objectives.

Pay, Schedule & Benefits:

- This is a full-time, exempt (salaried) position. Some evenings and weekends required. Approximately 30% all-expenses-paid domestic travel is required.
- [Benefits](#) include health insurance, 401k with employer match, PTO, FSA, dental, vision, and more.

What You'll Do:

- Make 75-100+ weekly contacts with prospective and current donors and event hosts through phone, email and face-to-face meetings to foster and strengthen relationships.
- Administer the event contract and invoicing process from inception through completion with MobilePack™ event hosts. Communicate event details to appropriate personnel.
- Travel to event locations to build relationships with event hosts, prospect for future hosts in the area, and connect with major donors and philanthropists.
- Collaborate on strategic fundraising initiatives with the Development team.
- Maintain accurate donor/prospect information in donor database.
- Perform other duties as assigned.

Your Qualifications:

- Commitment to support, promote and authentically communicate FMSC's Christian mission and goals.
- Minimum of a bachelor's degree in related field and 1 year of experience in a development or sales office.
- Proven track record of successful fundraising, including demonstrated ability to meet or exceed fundraising or sales goals, increase donor engagement, and do the "ask" and "close" with donors and prospects.
- Demonstrated experience using effective interpersonal and customer service skills to build strong relationships with donors or customers.
- Self-directed with high level of energy, initiative, and problem-solving skills.
- Contact management experience, attention to detail, and strong organizational skills.
- Demonstrated competency in writing, public speaking, and storytelling.
- Strong analytical and computer skills, including proficiency with Microsoft Office. Raiser's Edge or other donor/sales database experience preferred.

Your Team:

- Work location is Aurora, IL. Reports to Development Director – MobilePack.
- [Join our group](#) of professional world-changers. Work alongside dedicated, talented folks.

To Apply: Complete the application and upload a cover letter and resume at www.fmsc.org/apply.